



“Operations keeps the lights on, strategy provides a light at the end of the tunnel, but project management is the train engine that moves the organization forward.”

- *Woody Williams*



# Can you relate?



*In House to Outsource  
Core Conversion  
Ancillary Conversions  
Branching  
New Services  
New Products  
Fintech  
Bank as a Service  
CRM  
Data Analytics  
Digitization  
Exams  
Audits  
IT Security  
Target Marketing  
LPOs  
New Hires  
**and on...and on...***

# Can you relate?

## Project management is a critical component of your strategic plan.



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a company or form of technology that causes radical change in an existing industry or market by means of innovation.



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## NeoBanks



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## NeoBanks

## FinTechs



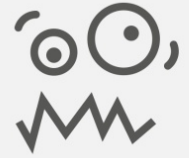
# Realization | Between a Rock and Hard Place

Community banks must reverse decades of strategic moves



# Realization | Between a Rock and Hard Place

Community banks must reverse decades of strategic moves



- Spent the last two decades **reacting to the regulators, consolidating vendors, and reducing costs**
- For most bankers, **all of your eggs** are in one basket and our core vendors **cannot keep up**.
- Disruption has **exposed a nerve**
- Innovation is a **necessity** and project management plays a **foundational role**
- **Legacy systems** are necessary but require isolation
- We have to start thinking outside of our core ecosystem and migrate back to a "best of breed" approach

# Banking is **Changing**

We have to get better at managing strategic projects.

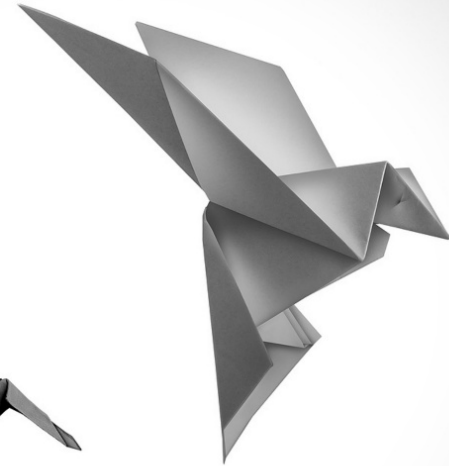
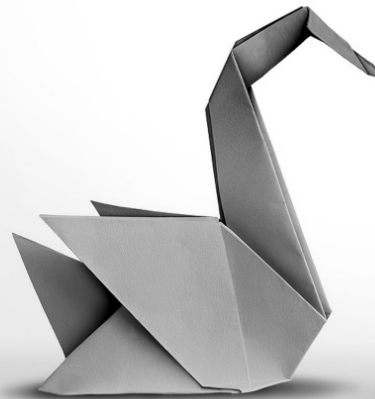
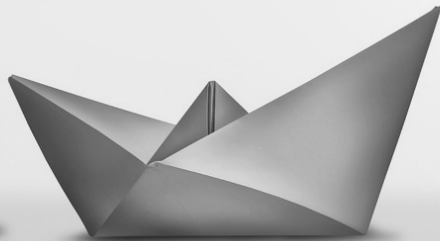


# Banking is Changing

We have to get better at managing strategic projects.



From here.



To here.



# Consolidated Approach



# Consolidated Approach

- Manage Entire Program/Project



# Consolidated Approach

- Manage Entire Program/Project
- Examine all Dependencies

# Consolidated Approach

- Manage Entire Program/Project
- Examine all Dependencies
- Utilize all Business Lines





# Transparency

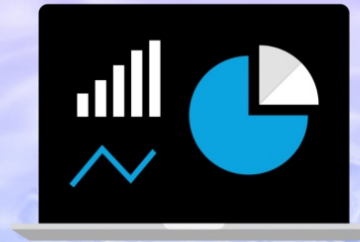
Visibility is the key to accountability



Project  
Charter



Visibility  
across your  
entire  
organization



Management  
Insight

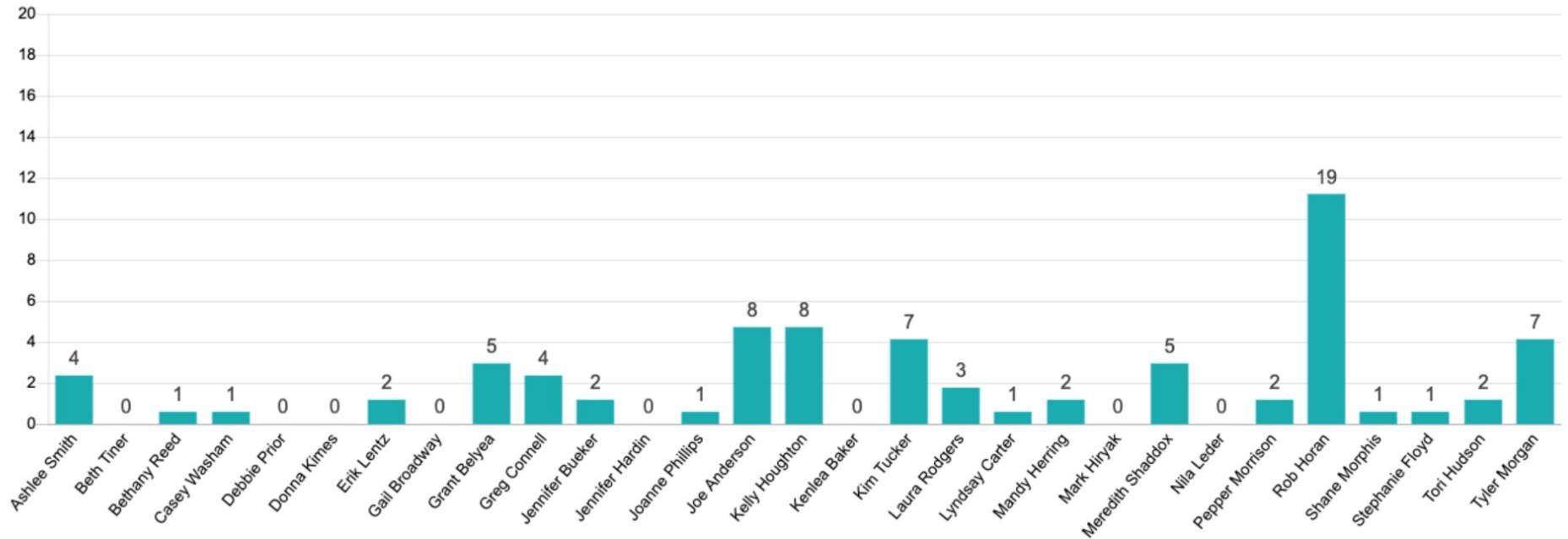


Accountability

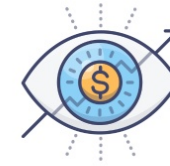
# Visibility = Better Leaders



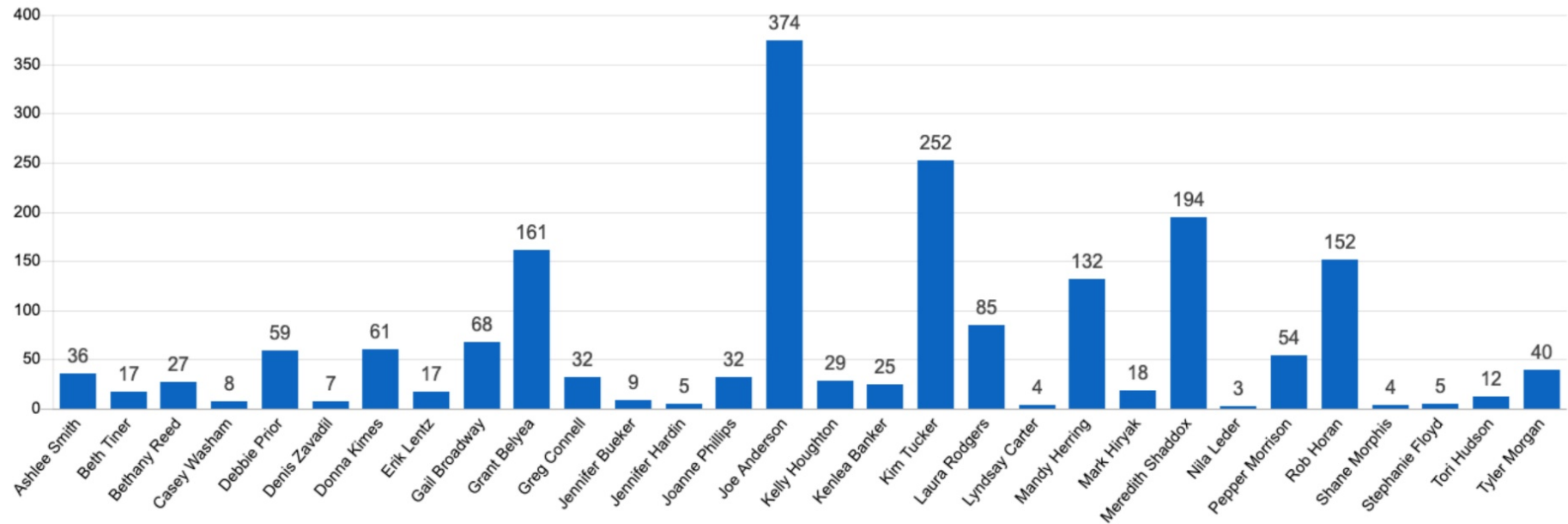
Projects by Staff Member



# Transparency = Accountability



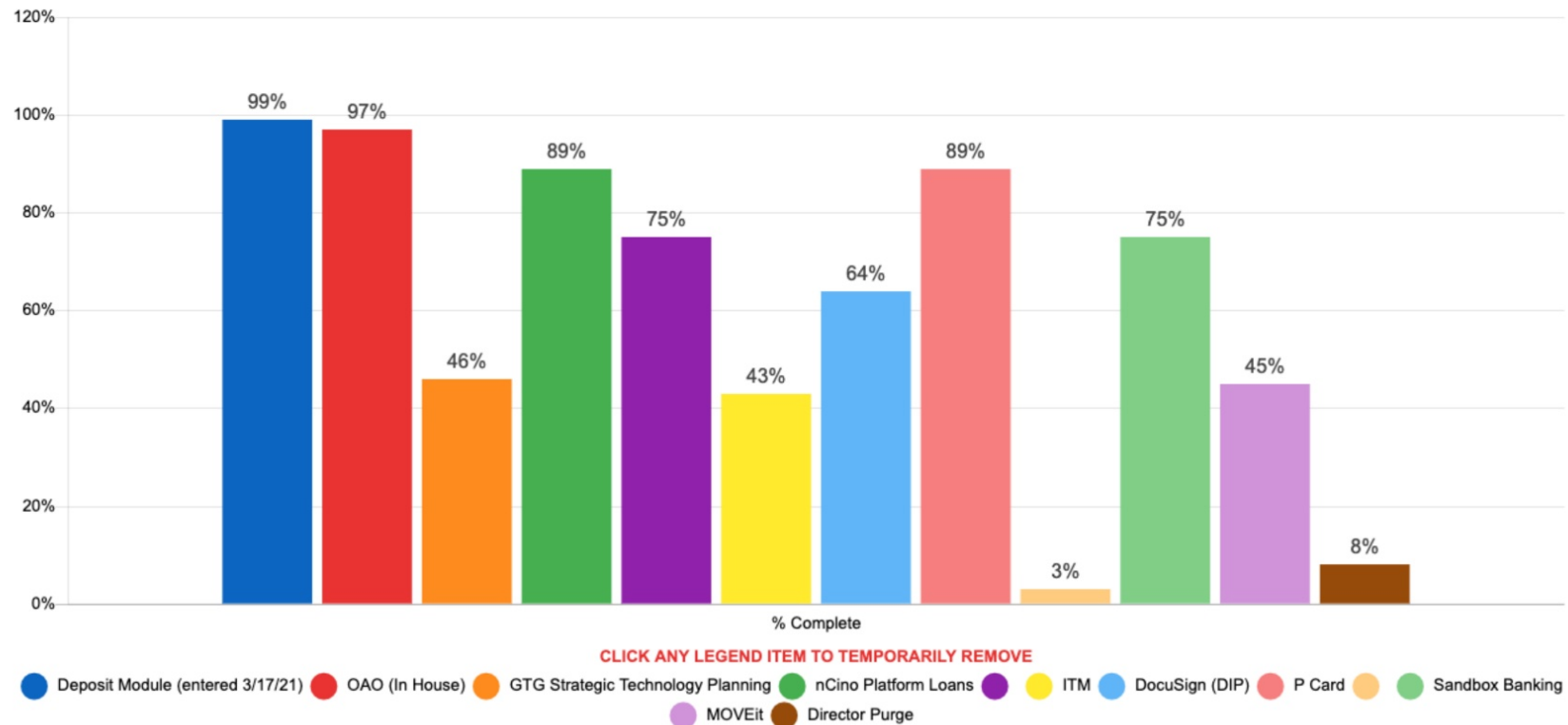
Number of Tasks by Staff Member - COMPLETED



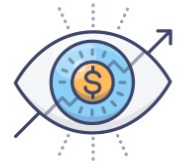
# Management Insight is Crucial



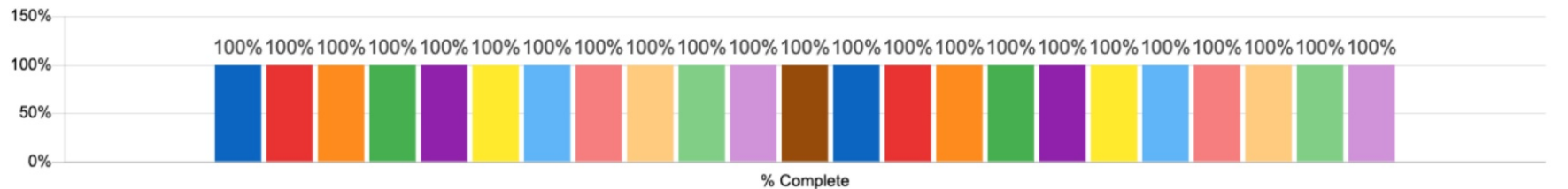
Projects In Process



# Transparency + Accountability = GTD



Projects Completed / Modified - Last 90 Days



- Mortgagebot (NXTSoft) Executive Sponsor: Kelly Houghton Project Owner: Lisa Sutterfield
- Harland Clarke Services Executive Sponsor: Greg Connell Project Owner: Ashlee Smith
- Mitel Migration/Implementation Executive Sponsor: Rob Horan Project Owner: Mandy Herring
- Re-evaluate the FCRM fraud rule sets and tweak to meet business needs (HOLD)
- Zix Cloud Executive Sponsor: Rob Horan Project Owner: Tyler Morgan
- IT Ops Room
- Reconfigure Network Closet and Outsourced Gear in Stuttgart Data Room
- Data / Telecom Provider Switch (Century Link to AT&T) Executive Sponsor: Rob Horan Project Owner: Joe Anderson
- Printer Logic (Vasion)
- Physical Security Overhaul
- Secure Admin Architecture Project
- Decommission BOF Fileshares
- Transfer Now (Fiserv)
- Incident Response Enhancements (Branch)
- Deploy Z Scaler NSS Appliance and Sumo Collector Server in AWS
- Enhance network segmentation
- Enhance Sumo Logic data aggregation and analysis to include:
- TIB Canadian Collection Items
- Work with E-Banking to Establish Enhancements to Debit Card Fraud Processes to Reduce Potential Losses (this may be accomplished in collaboration with Secura)
- Work with Secura and Operations to enhance security controls in E-banking processes
- Call Center
- Core Name Cleanup with IFB new Accounts
- Automate HR to AD sync (Active Directory)

Getting things done!



“A systematic approach to dealing with the transition or transformation of an organization's goal, processes or technologies”.



# Communicate Expectations

Business Units  
Departments  
Teams  
Third-Parties



Define changes.

Assemble your team.

Identify management sponsorship.

Secure commitment from management.

Develop implementation plan and metrics.

Collect, assess, and analyze data.

Quantify gaps and understand barriers.

Modify plan and loop back to the most recent step.



**CHANGE  
MANAGEMENT**



# Deploy the proper tools.



Just say no.



Collaborative



Cloud-Based



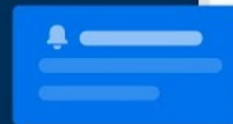
Secure



Resource  
Allocation





# Welcome to Smartsheet






## Q3 project overview

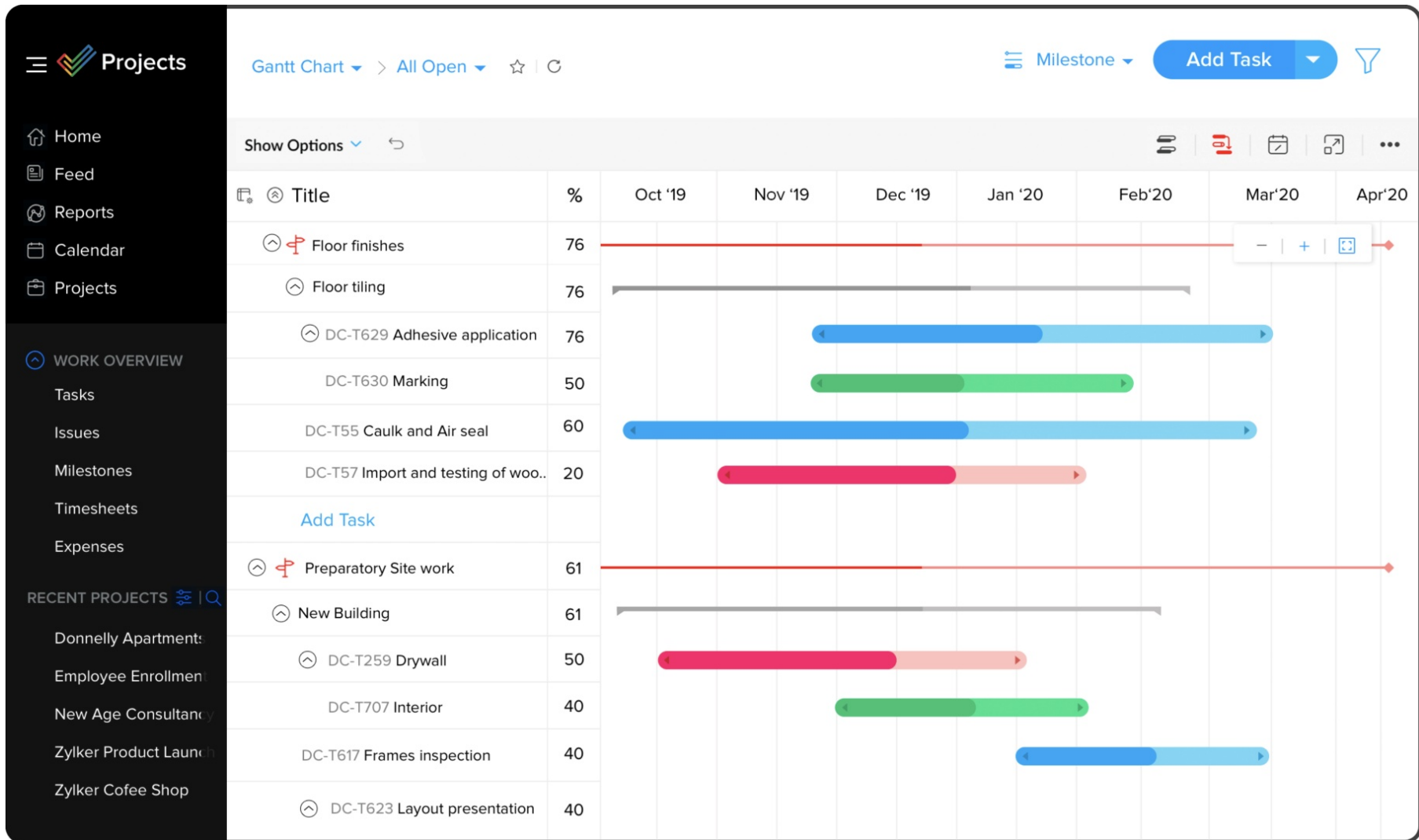
Main table Timeline Kanban Dashboard + Integrate Automate / 2

### This month

	Owner	Status	Timeline	Due date	Priority	
Finalize kickoff materials		Done	<div><div></div></div>	Sep 15	★★★★★	
Refine objectives		Working on it	<div><div></div></div>	Sep 19	★★★★★	
Identify key resources		Stuck	<div><div></div></div>	Sep 22	★★★☆☆	
Test plan		Done	<div><div></div></div>	Sep 26	★★★★★	

### Next month

	Owner	Status	Timeline	Due date	Priority	
Update contractor agreement		Done	<div><div></div></div>	Oct 10	★★★★★	
Conduct a risk assessment		Working on it	<div><div></div></div>	Oct 13	★★★★★	
Monitor budget		Stuck	<div><div></div></div>	Oct 19	★★★★★	
Develop communication plan		Done	<div><div></div></div>	Oct 22	★★★★★	





# Systemic Solutions



Project requirements

Tracking/Status

SSOT

Automation

Functionality

Workflow

Reporting

Notifications



# Oversight



# "Forced" Collaboration



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collab·o·rate | \ kə-la-bə-rāt

: to work jointly with others or together  
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3. Assign leadership based on super powers



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4. Healthy group dynamics takes time



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Those resistant to **collaboration** and **adopting** the tools might not be healthy for the team.



# Enterprise Project Management Office



